



## Entry Guide

Website <https://interactive.ijinvestor.com/awards2022>

Awards entry portal <https://ijinvestor.awardsplatform.com>

### Key dates

Entries open - 1 September

Entries close - 6 October

Shortlist announcement - 25 October

IJInvestor Awards 2022 event – 7 December

### Why should I enter the awards?

- To help us identify the best institutions, asset management and fundraising in energy and infrastructure.
- Your work will be reviewed by our panel of leading industry experts.
- Celebrate your team and its success in the sector.
- Benchmark your efforts against the best in the business.

### Who should enter?

- These awards are open to infrastructure funds and organisations involved in the M&A of infrastructure and energy assets around the world.
- These awards relate exclusively to operational assets, transactions connected to those assets, and the companies investing in, managing, or advising on those assets.

### Eligibility

- Relevance to the energy and infrastructure market (if in doubt, please get in touch) and to sector categories below.
- Work submitted **must** have achieved financial close occurred within the judging period of **1 April 2021 – 31 March 2022**.
- Note that the focus of the IJInvestor is M&A and Fund activity (for greenfield infrastructure financing and investment activity, please see our IJGlobal Awards).

### Awards review period

- Projects, transactions and initiatives must relate to achievements in the last financial year (between **1 April 2021** and **31 March 2022**). All evidence supplied must take this into consideration.

### How do I take part?

- Click on the entry portal link above.
- Complete your registration details.
- Select your categories – you can enter as many categories as you like.
- Complete the entry forms online – only online entries submitted using the portal will be accepted.
- Use the upload function to provide evidence to support your entry – use a simple referencing system.
- Click 'submit'.
- You can edit your submission up until the deadline date.
- There is no fee or cost for participation.

## **What if I have further questions?**

Please get in touch with IJGlobal's Editor of Awards Research – [Jamie Rayat](#)

*List of categories*

### **ACQUISITIONS OF THE YEAR**

Entries for all categories in this section will be accepted for EMEA, APAC and the Americas. Financial close must have occurred within the judging period of 1 April 2021 – 31 March 2022.

#### **Oil & Gas**

The most outstanding acquisition or disposal by a financial investor of an upstream, midstream or downstream oil & gas asset.

#### **Social Infrastructure**

The most outstanding acquisition or disposal by a financial investor of a social infrastructure asset (healthcare, education, social housing, etc.).

#### **Conventional Power & Grid Infrastructure**

The most outstanding acquisition or disposal by a financial investor of a conventional power (non-renewables) or transmission/distribution asset.

#### **Utilities**

The most outstanding acquisition or disposal by a financial investor of a utility asset.

#### **Digital Infrastructure**

The most outstanding acquisition or disposal by a financial investor of a digital infrastructure asset (fibre, wireless, data centres, towers, etc.).

#### **Renewables & Energy Transition**

The most outstanding acquisition or disposal by a financial investor of a renewable energy asset (wind, solar, hydro, biomass, EfW).

#### **Transport**

The most outstanding acquisition or disposal by a financial investor of a transport asset (roads, railways, airports, ports, etc).

#### **Refinancing**

The most notable refinancing of a single asset or group of assets owned by a financial investor.

### **COMPANIES OF THE YEAR**

Entries for this category will be accepted for EMEA, APAC and the Americas.

#### **Fund Performance**

The most outstanding performance by an energy and infrastructure fund. The winner will have demonstrated exceptional return on investment for investors in comparison to funds with a similar strategy.

### **Asset Performance**

The most outstanding performance of an operational infrastructure or energy asset. The winner will have demonstrated sustained return on investment for investors and high operational performance.

### **Equity Fund Manager**

The most outstanding performance by an equity fund manager during the last financial year. The winner will demonstrate a breadth of achievements across the business.

### **Debt Fund Manager**

The most outstanding performance by a debt fund manager during the last financial year. The winner will demonstrate a breadth of achievements across the business.

### **Direct Investor**

The most outstanding performance by an institutional investor deploying capital. The winner must have demonstrated work on a multitude of transaction types on a cross-border basis.

### **Placement Agent**

The most outstanding performance of a placement agency advising funds on raising capital. The winner will have demonstrated work with a breadth of clients across different geographies.

### **Legal Adviser**

The most outstanding performance by a law firm advising clients involved in the deployment of capital in energy and infrastructure assets during the awards review period. This includes fundraising activities and M&A advisory.

The winner will have demonstrated work with a breadth of clients across different geographies, as well as the provision of innovative legal solutions for their clients. Advisers that demonstrate the ability to advise a wide variety of investors will be looked on favourably.

Innovation, for the purposes of this category may refer to overcoming unique legal or regulatory challenges, using creative thinking to achieve close, or devising unorthodox solutions that enable clients to deploy capital.

### **Financial Adviser**

The most outstanding performance by a financial adviser acting for any clients involved in the deployment of capital in energy and infrastructure assets. The winner will have demonstrated work with a breadth of clients across different geographies.

### **Limited Partner**

The most outstanding limited partner of the year. This award is open to a pension fund, insurer, SWF, family office, or any other type of limited partner.

### **Insurance Consultant**

The most outstanding performance by an insurance consultant over the awards' review period. The winner must have demonstrated work on a breadth of different types of projects across different geographies.

### **Technical Consultant**

The most outstanding performance by a technical consultant over the awards review period. The winner must have demonstrated work on a breadth of different types of projects across different geographies.

### **Secondary Investor**

The most outstanding performance by a secondary infrastructure and energy investor. The winner will demonstrate a breadth of achievements across the business.

### **Impact Investor**

The most outstanding performance by an impact fund or fund manager in the infrastructure and energy sector. The winner will demonstrate a breadth of achievements across the business.

### **Newcomer**

This award is open to any organisation within the infrastructure and energy fundraising and M&A ecosystem that has entered a new area of the market in the awards review period, such as:

- A new line of business (fundraising, debt investments, financial advisory, etc.).
- A new sub-sector within infrastructure and energy (e.g. energy efficiency).
- A new geography.

### **Market Innovation**

This award is open to any organisation within the infrastructure and energy fundraising and M&A ecosystem.

The winner will be the organisation that provides the most compelling evidence it has used innovation to overcome challenges related to fundraising and investment strategies.

The winner must have distinguished itself from the competition by implementing novel strategies and approaches that are being followed by others in the market.

## **INDIVIDUAL AWARDS**

Entries for these categories will be accepted for EMEA, APAC and the Americas.

### **Outstanding Individual**

Recognising a senior market participant who has made a significant impact in helping increase the deployment of capital by institutional investors in energy and infrastructure assets.

To be eligible, candidates must be:

- Someone who has recently retired or is nearing retirement age, **and/or** someone who has worked in the market for no less than 20 years.

Companies are encouraged to nominate colleagues or individuals working for clients they think deserving of this accolade.

### **Rising Star**

Recognising a rising star within an organisation who has a demonstrated outstanding performance that is above the expected input for their level of seniority. To be eligible, candidates **must** currently hold an Associate or VP level position in their organisation. We seek to identify individuals who have shown significant skills and have made a demonstrable and positive impact on their organisation in deploying capital for infrastructure funds / institutional investors across the energy and infrastructure asset class.